

MG MONGEONS CLOSING REMARKS



June 10,

2004



Competitive Sourcing Fundamental Principles

- **Leadership**
- **Commitment**
- **Experience**
- **Development/Future**



DLA Competitions

- **We Have Faced Difficulties & Challenges for Both the Agency & the Workforce**
- **DLA Employees Maintained Professionalism & Thoroughness Throughout the Process**
- **Policy Revisions Due to the New Circular Have Made Our Process Better**



DOD Statistics & Recent DLA Competitions

- **FY - 03 Average Net Savings for All Competitive Sourcing is 15%**
- **13 Completed Competitions in DLA Result in an Average 29% Savings**
- **Competitions Involving 206 FTEs at Puget Sound & Tobyhanna**



In Conclusion.....

I Commend Your Efforts & Ask that You Keep These Points in Mind;

- **Competitive Sourcing is a Key Enabler**
- **Without the Savings DLA & DOD Would Not Meet Customer Cost Rate Commitments**
- **Commitment to Our Workforce is Critical**